



## **GIURGIULEȘTI INTERNATIONAL FREE PORT**

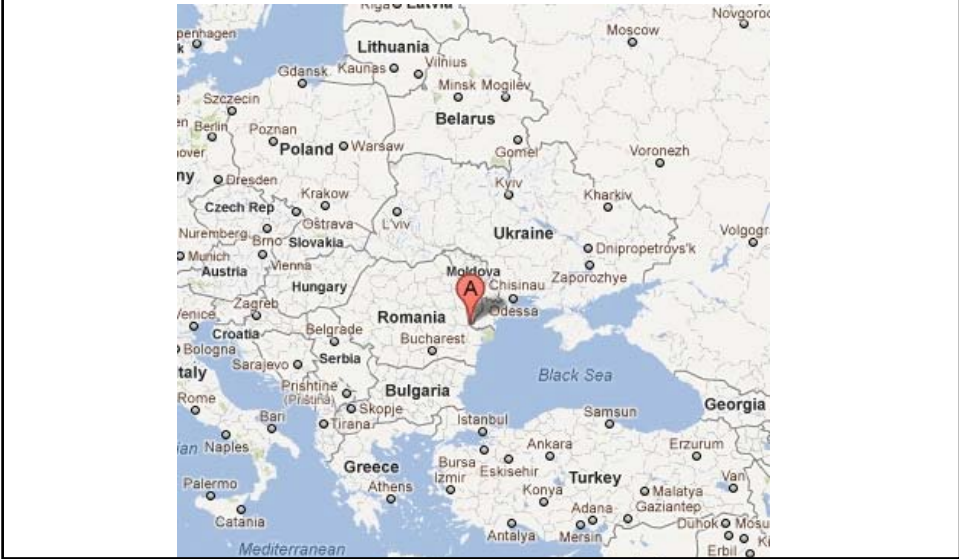
### **OVERVIEW**

**February 2012**

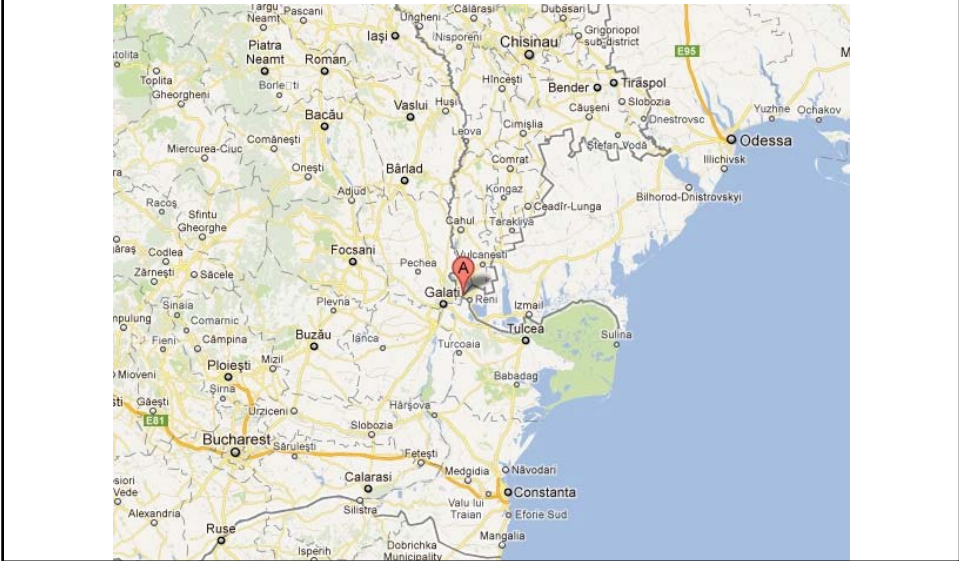
## **Background**

- Moldova's only cargo port accessible for sea-vessels
- ICS Danube Logistics SRL - General Investor, Operator and Port Authority
- Shareholders:
  - 80% Danube Logistics Holding BV
  - 20% European Bank for Reconstruction and Development
- Multinational management team
- Entitlement for 120 ha of land (leased for 99 years)
- Free Zone Status until 2030
- Location: km 133.8 / mile 72.2 of the river Danube

# Location

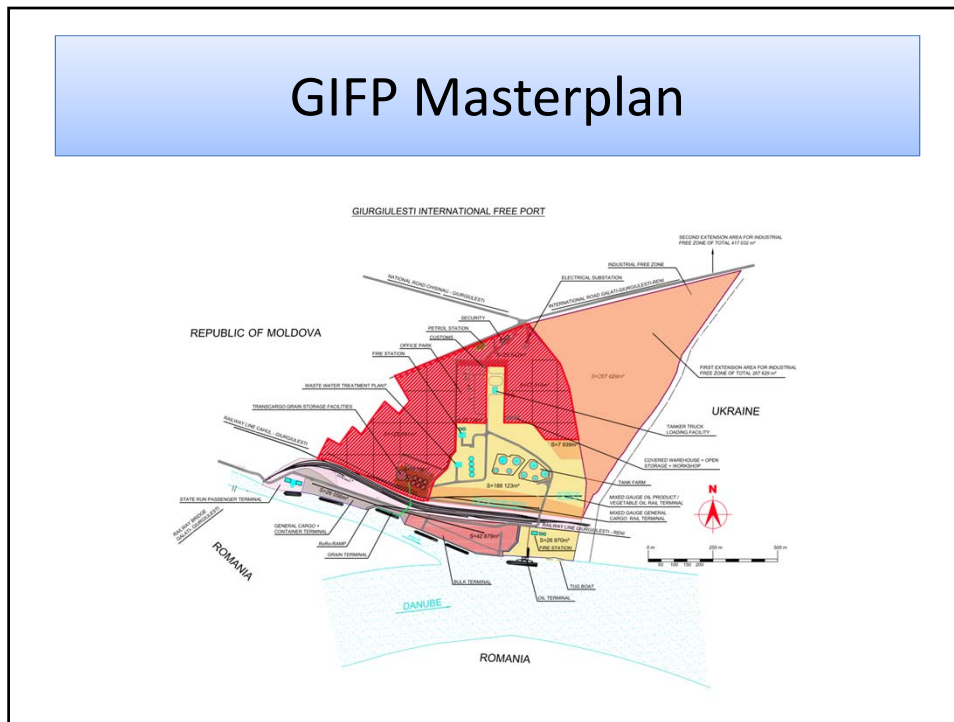


# Location





## GIFP Masterplan



## Oil Product Terminal

- Operator: ICS Danube Logistics SRL
- Cargo: Gasoline, Diesel, Gasoil
- Start of operation: September 2007
- Draft: minimum 7m (=> up to 12,000 DWT vessels)
- Storage: 63,600 cubic meters in 8 tanks, 4 with floating roofs
- Truck loading: Up to 4 Trucks simultaneously
- Mixed-gauge rail terminal (under construction)
- Major clients: Petrom OMV, Rompetrol, BEMOL, International Trading companies



## Vegetable Oil Terminal

- Operators: ICS Trans Bulk Logistics SRL / ICS Danube Logistics SRL
- Cargo: Vegetable Oil
- Start of operation: November 2011
- Draft: minimum 7m (=> up to 12,000 DWT vessels)
- Storage: 6,000 metric tons in 2 tanks
- Truck unloading facility
- Rail unloading facility (under construction)
- Major client: Transoil Group



## Grain Terminal

- Operators: ICS Trans Cargo Terminal Logistics SRL / ICS Danube Logistics SRL
- Cargo: Corn, Sunflower Seeds, Wheat, Barley
- Start of operation: September 2009
- Draft: minimum 5m (=> up to 5,000 DWT vessels)
- Storage: 50,000 metric tons
- Loading rate: 300 metric tons per hour
- Truck and Rail unloading facility
- Rail unloading facility
- Major client: Transoil Group



## Dry Bulk Cargo Terminal

- Operator: ICS Danube Logistics SRL
- Cargo: Aggregates, Slag, Pet-coke
- Start of operation: 2010
- Draft: minimum 5m
- Storage Area: 4 ha
- Equipment: 1 floating crane, wheel-loader, excavator
- Rail Connection: under construction
- Major client: Lafarge

## Container / General Cargo Terminal

- Operator: ICS Danube Logistics SRL
- Cargo: Containers, General Cargo
- Start of operation: Jan 2012
- Draft: minimum 5m
- Storage Area: 2 ha
- Equipment: 1 x mobile harbour crane, 1 x reach stacker, 2 x fork-lifts
- Rail Connection: under construction
- Major client: MSC

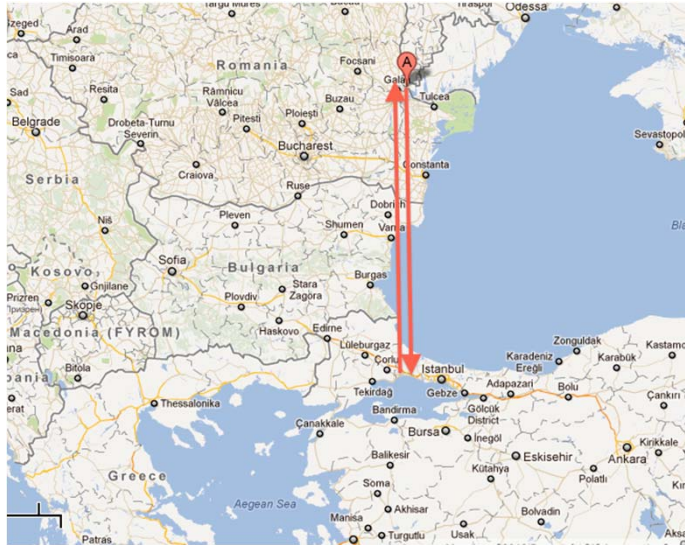
## Mixed-Gauge Rail Terminal

- Operator: ICS Danube Logistics SRL
- Cargo: Containers, General Cargo, Oil Products, Grain, other
- Start of operation: September 2012
- Open Storage Area: 1.6 ha
- Equipment: 1 x mobile crane, 1 x reach stacker, 1 x fork-lift, grain-container stuffing facility
- Clients: Petrom-OMV, MSC, Transoil, etc.

## Business Park / [www.g-fez.md](http://www.g-fez.md)

- Operator: ICS Danube Logistics SRL
- Territory: 24 ha + 65 ha expansion area
- Services:
  - Lease Services
  - Advisory Services
- Lease Services
  - Land
  - Open Storage
  - Warehouse
  - Offices

## Maritime Transport Connections



## Maritime Transport Connections

- Main Destinations: Black Sea, Mediterranean
- Weekly Service
  - Moldova - Turkey: Container & General Cargo
  - Operator: ICS Danube Logistics SRL
- Other Shipments
  - Grain
  - Vegetable Oil
  - Oil Products
  - General Cargo

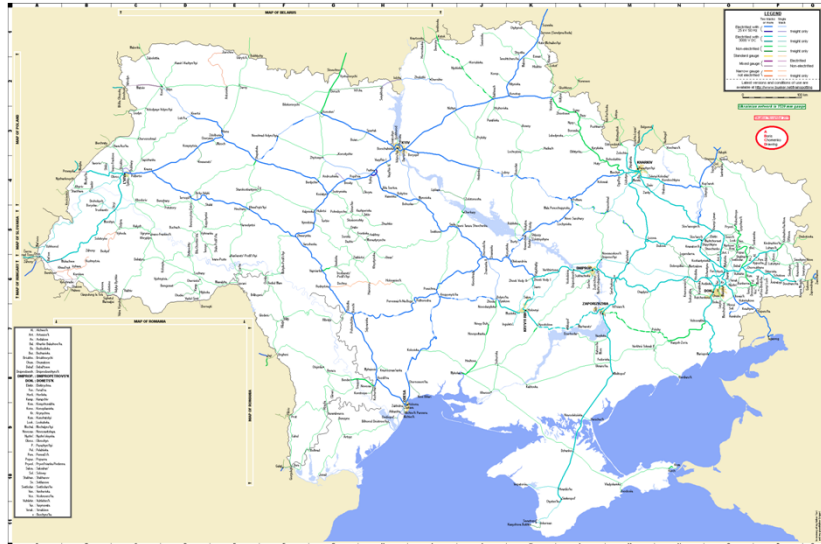
## Danube Transport Connections

	Distance
GIFP	0 km
Black Sea	134 km
Turcoaia, RO	50 km
Constanta, RO	228 km
Ruse, BG	357 km
Belgrade, RS	1,034 km
Budapest, HU	1,506 km
Bratislava, SK	1,731 km
Vienna, AT	1,786 km
Linz-VA, AT	1,993 km
Passau, D	2,094 km

## Danube Transport Connections

- Main Destinations:
  - Constanta (RO)
  - Turcoaia (RO)
  - Ruse (BG)
  
- Cargo
  - Aggregates
  - Pet-coke
  - Oil Products
  - General Cargo

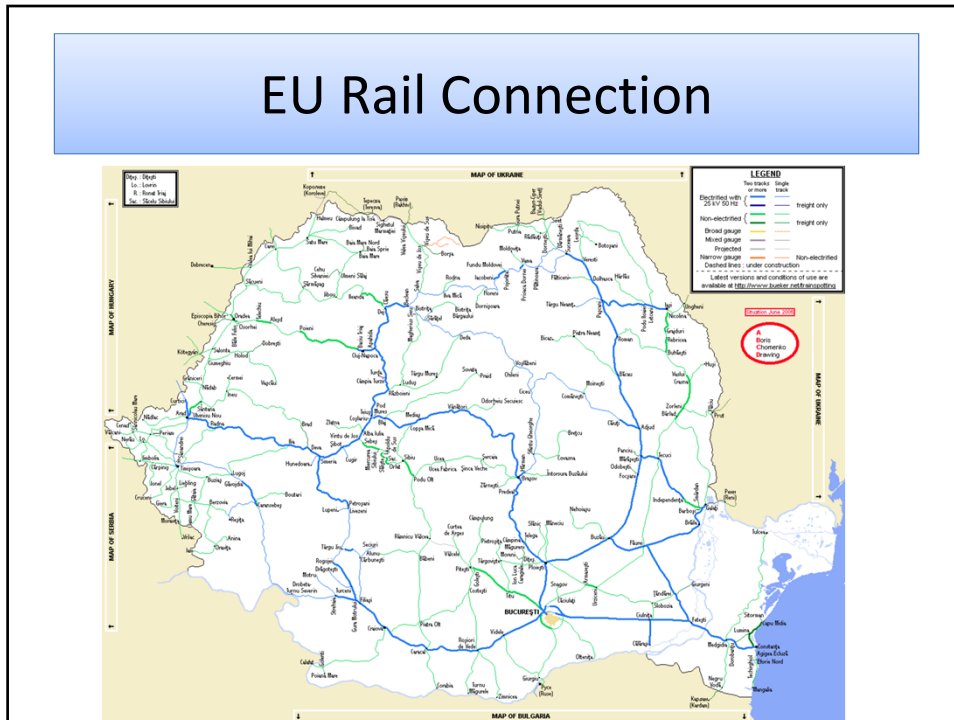
## CIS Rail Connection



## CIS Rail Connection

- Operator: CFRM
- Cargo:
  - Grain
  - Vegetable Oil
  - Oil Products
  - Aggregates
  - Pet-coke
  - Slag
- Clients: Lafarge, Petrom-OMV, Transoil

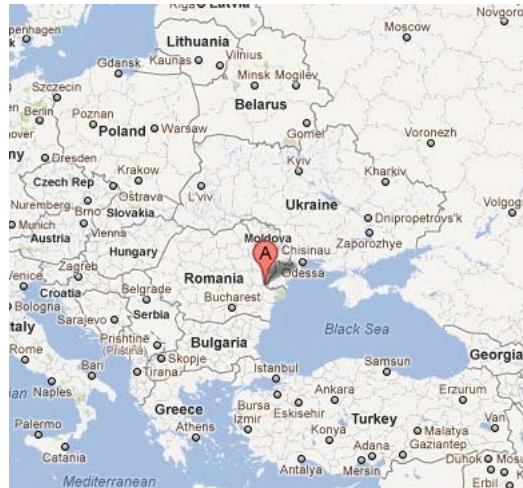
## EU Rail Connection



## EU Rail Connection

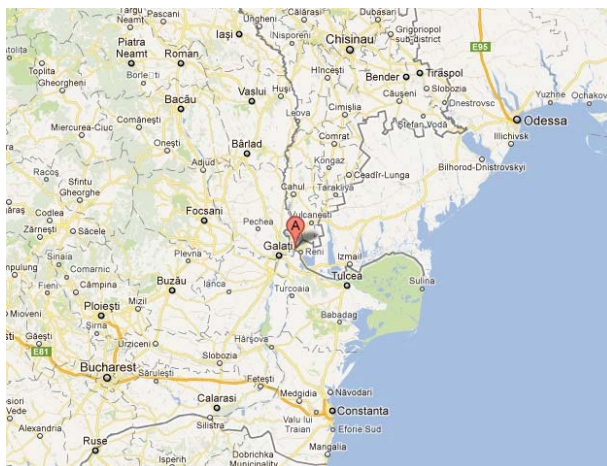
- Operator: CFR / GFR / Rail Cargo
- Cargo:
  - Oil Products
  - Grain
  - Containers
- Main Clients: Petrom-OMV, MSC

## Road Connection



	Distance
Chisinau, MD	226 km
Bucharest, RO	242 km
Kiev, UKR	686 km
L'viv, UKR	776 km
Minsk, BY	1,238 km
Moscow, RU	1,532 km
Krakow, PL	1,106 km
Budapest, HU	999 km
Vienna, AT	1,283 km
Belgrade, RS	854 km
Ruse, BG	316 km
Istanbul, TR	749 km

## Road Connection



	Distance
Chisinau, MD	226 km
Balti, MD	336 km
Bucharest, RO	242 km
Ploesti, RO	209 km
Buzau, RO	140 km
Focsani, RO	104 km
Barlada, RO	114 km
Bacau, RO	202 km
Iasi, RO	239 km
Galati, RO	17 km
Reni, UKR	8 km

## Transshipment Volumes

	2007	2008	2009	2010	2011	2012e
Oil Products	3,727	14,895	38,455	60,769	92,997	100,000
Vegetable Oil	-	-	-	-	15,221	80,000
Grain	-	-	40,975	219,057	155,269	200,000
Aggregates	1,480	1,150	-	86,329	52,861	150,000
Pet-coke	-	-	-	-	-	40,000
Slag	-	-	-	-	-	25,000
General Cargo	-	-	-	-	-	15,000
Other	-	-	-	5,056	4,693	5,000
<b>Total</b>	<b>5,207</b>	<b>16,045</b>	<b>79,430</b>	<b>371,211</b>	<b>321,041</b>	<b>615,000</b>
Container TEU	-	-	-	-	-	10,000

## Conclusion

- GIFP transforms into regional logistics centre
- Unique set of sea, river, rail and road infrastructure
- Complementary development of GIFP and G-FEZ / Business Park



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INTERNATIONAL  
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**THE GATEWAY TO MOLDOVA AND  
SOUTH-EASTERN EUROPE**

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