

Curriculum Vitae



Personal information

Surname(s) / First name(s) **Maria Magdalena GRIGORE**

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Nationality Romanian

Date of birth 15.03.1980

WORK EXPERIENCE:

Dates	May 2022 – present
Occupation or position held	NATIONAL SECRETARY
Name and address of employer	Ministry of Transport, Romania Intergovernmental Commission for Transport Corridor Europe-Caucasus-Asia (IGC TRACECA), Baku, Azerbaijan
Type of business or sector	International Organization / Transport / Foreign Affairs
Main activities and responsibilities	<ul style="list-style-type: none">⇒ Stimulating cooperation among the 13 member States in all matters related to the development and improvement of trade and transport in the region;⇒ Promoting optimal integration of the international transport in the region Europe-Caucasus-Asia by identifying the administrative and legal barriers;⇒ Meet consensus of all the member States for projects and strategies within organization;⇒ Providing technical assistance to the Romanian Government to implement the decision taken by the organisation's member states;⇒ Promoting regional projects to attract funding from IFIs, development partners and private investors.
Dates	December 2020 – present
Occupation or position held	Project manager for International Transport Corridors
Name and address of employer	National Company Railway "CNCF CFR SA" Ministry of Transport Infrastructure, Bucharest Romania

<p>Dates</p> <p>Occupation or position held</p> <p>Name and address of employer</p>	<p>September 2019 – December 2020</p> <p>Special Representative for Combatting Terrorism, Violent Extremism and Radicalization</p> <p>Ministry of Foreign Affairs, Romania</p>
<p>Dates</p> <p>Occupation or position held</p> <p>Name and address of employer</p> <p>Type of business or sector</p> <p>Main activities and responsibilities</p>	<p>2018 – September 2019</p> <p>DEPUTY MINISTER</p> <p>Ministry of Foreign Affairs, Romania</p> <p>Diplomacy / Government</p> <ul style="list-style-type: none"> ⇒ Coordination of the Inter-institutional Relations of The Ministry of Foreign Affairs; ⇒ Responsible for coordinating the Development and Humanitarian Policies. In this capacity, she ensures policy coherence across a broad spectrum of development and humanitarian issues in all international fora being they the United Nations, OECD or the European Union. ⇒ During the Romanian Presidency of the Council of European Union (2019), she was directly in charge with the negotiations of external financial instruments of EU, ACP negotiations, Africa and LDCs, joint EU programming, EU-Africa Investment Plan, European Investment Plan, disruptive technologies and development, gender dimension and youth impact an today’s and tomorrow societies. Agenda 2030 and the implementation of the SDGs remain the global underlying strategy. ⇒ In charge with policy development and strategies to translate into practice the complex nexus of Humanitarian-Development-Peace and Security.
<p>Dates</p> <p>Occupation or position held</p> <p>Name and address of employer</p> <p>Type of business or sector</p> <p>Main activities and responsibilities</p>	<p>2015 – 2016 and January 2017 – July 2018</p> <p>DEPUTY MINISTER</p> <p>Ministry of Transport, Bucharest, Romania</p> <p>Transport / Foreign Affairs</p> <ul style="list-style-type: none"> ⇒ Coordination of state-owned Companies’ management (aviation, rail, maritime) under the Ministry of Transport, establishing indicators and performance criteria for management and monitoring their fulfilment. ⇒ Holding chairmanships of the intergovernmental mixed committees and bilateral commissions with countries from Europe, Central Asia, Western Balkans, the Commonwealth of Independent States and Caucasus; ⇒ Leadership role in representing Romania at a large number of High-level international events including UNECE – ITC, , UNECE TER/TEM Steering Committees, ESCAP , OECD – ITF, Intergovernmental Organisation for International Carriage by Rail-OTIF, OCCF, DANUBE-FAB, Black Sea Economic Cooperation, EU Transport, Telecommunications and Energy Ministerial Councils (TTE), Coordinating Council for TransCaspian International Transport Route, IGC TRACECA.

Dates **2012 – 2015 and 2016 – January 2017**
Occupation or position held **NATIONAL SECRETARY**
Name and address of employer **Ministry of Transport, Romania**
Intergovernmental Commission for Transport Corridor Europe-Caucasus-Asia (IGC TRACECA), Baku, Azerbaijan
Type of business or sector International Organization / Transport / Foreign Affairs
Main activities and responsibilities

- ⇒ Stimulating cooperation among the 13 member States in all matters related to the development and improvement of trade and transport in the region;
- ⇒ Promoting optimal integration of the international transport in the region Europe-Caucasus-Asia by identifying the administrative and legal barriers;
- ⇒ Meet consensus of all the member States for projects and strategies within organization;
- ⇒ Providing technical assistance to the Romanian Government to implement the decision taken by the organisation’s member states;
- ⇒ Promoting regional projects to attract funding from IFIs, development partners and private investors.

Dates **2015 - 2016**
Occupation or position held **Member of the General Meeting of Shareholders of the International Airport Mihail Kogalniceanu, Constanta**
Name of employer **Ministry Of Transport, Bucharest, Romania**
Type of business or sector Transport
Main activities and responsibilities

- ⇒ Represents the State in the general meeting of shareholders;
- ⇒ Decide in major problems of society, selecting management;
- ⇒ Develop company’s strategy, approving financial statements.

Dates **2015 – 2016**
Occupation or position held **Member of the General Meeting of Shareholders of the National Company Bucharest Airports**
Name and address of employer **Ministry of Transport, Romania**
Type of business or sector Transport
Main activities and responsibilities

- ⇒ Represents the State in the general meeting of shareholders,
- ⇒ Decide in major problems of society: selecting management, develop company’s strategy,
- ⇒ Improved the business plans to encompass analysis of operating results, profitability and profit, cash forecasting and budgetary control, approving financial statements.

Dates **2010 – 2012**
Occupation or position held **Financial Expert**
Name and address of employer **S.C.Prodcus S.R.L, Romania**
Type of business or sector Transport Sector / Agriculture Sector
Main activities and responsibilities

- ⇒ Developing the strategy of the company by acquiring European funds for the main activity of the company – infrastructure;
- ⇒ Preparing the documents according to European legislation and Romanian internal regulations for international biddings;

- ⇒ Elaborate the project proposals for different beneficiaries to obtain financial support under the SAPARD/ISPA Programmes.
- ⇒ Formulate business strategies and set commercial targets to meet long term profitable growth for different companies.
- ⇒ Improved the business plans to encompass analysis of operating results, profitability and profit, cash forecasting and budgetary control.

Dates **2007 – 2009**
Occupation or position held **General Manager**
Name and address of employer **National Company of Roads and Highways, Ministry of Transport, Bucharest, Romania**
Type of business or sector **Transport Sector**
Main activities and responsibilities

- ⇒ Administer both the national roads and highways network, provide sustainable investment projects;
- ⇒ Develop a future strategy for a fully integration with Transport European Networks;
- ⇒ Organizing international biddings according with EU and Romanian legislation;
- ⇒ Implementing personnel rules and regulations;
- ⇒ Human resources-related provisions of collective bargaining agreements.

Dates **2007 – 2009**
Occupation or position held **Administrator - Board of Directors**
Name and address of employer **TAROM National Airline Company, Ministry of Transport, Romania**
Type of business or sector **Transport Sector**
Main activities and responsibilities

- ⇒ Provided inputs into the outgoing strategy process
- ⇒ Improved the business plans to encompass analysis of operating results, profitability and profit, cash forecasting and budgetary control.

Dates **2003 – 2007**
Occupation or position held **Advisor**
Name and address of employer **The Romanian Parliament – Chamber of Deputies, The Parliamentary Assembly of the Black Sea Economic Cooperation (PA BSEC)**
Type of business or sector **International Organization/Legislative body**
Main activities and responsibilities

- ⇒ As first advisor to the Vice-president of The Parliamentary Assembly of the Black Sea Economic Cooperation, I attended the Parliamentary committees specialized on transport and economic matters;
- ⇒ Elaborating multilateral/bilateral agenda discussions/speeches,
- ⇒ Attending the regional and international conferences organized at/by The Romanian Parliament for the Parliamentary Assembly of The Black Sea Economic Cooperation plenary meetings and Parliamentary Friendship Groups meetings.

Dates **2001 – 2003**
Occupation or position held **Reporter/Anchorwoman**
Name and address of employer **REALITATEA TV, Bucharest, Bucharest, Romania**

Type of business or sector Private Sector – Mass media, journalism
 Main activities and responsibilities ⇨ News editor (English news);
 ⇨ Co-producer of a Talk-Show on foreign affairs, diplomacy, political overview subjects;

EDUCATION AND TRAINING:

Dates **2002 – 2006**
 Qualification Economist
 Specialization Geopolitics, geostrategy, international relations
 Higher education institution ACADEMY OF ECONOMIC STUDIES, Bucharest, Romania
 Faculty of International Economic Relations

Dates **October 2013 – March 2015**
 Qualification Master Degree
 Specialization Diplomacy and global security
 Higher education institution “Mihai Viteazul” Intelligence National Academy, Bucharest, Romania

Dates **2015**
 Qualification High-level Postgraduate Master Program
 Specialization Good Governance
 Higher education institution “Carol I” National University , Bucharest, Romania

PERSONAL SKILLS AND COMPETENCES:

Mother tongue(s): **Romanian**

Other language(s)

self-assessment:
European level ()*

	Understanding				Speaking				Writing	
	Listening		Reading		Spoken interaction		Spoken production			
English	C 1	Proficient User	C 1	Proficient User	C 1	Proficient User	C 1	Proficient User	C 1	Proficient User
French	A 2	Basic User	A 2	Independent User	A 2	Basic User	A 2	Basic User	A 2	Independent User

(*) *Common European Framework of Reference for Languages*

Social skills and competences:

⇨ Experience in managing multi-country projects: Serbia and Montenegro, Belarus, Ukraine, Moldavia, Turkey, Azerbaijan, Georgia, Kazakhstan, Armenia, Kyrgyz Rep., Tajikistan, Uzbekistan, China, Hungary, Bulgaria, Holland, Germany, Russian Federation, Mongolia, Czech R., Slovakia;

- ⇒ Strong background in international policy, foreign affairs, regional development, transport, investment;
- ⇒ Multicultural communication skills;
- ⇒ Great knowledge and experience into the international environment;
- ⇒ Long experience in cooperation relationships with government bodies and NGO's; Good Governance

Other skills and competences:

- ⇒ Detailed knowledge of project management procedures;
In-depth knowledge of diplomatic procedures;
- ⇒ Solid knowledge and experience in preparation of program strategies in EU format;
- ⇒ Detailed knowledge of procedures referring to Pre-accession instruments & Structural Funds;
- ⇒ Practical experience of producing multi-annual strategies and annual programming documents in different fields and sectors;
- ⇒ In-depth knowledge of EU external relations and policies;
- ⇒ Practical expertise in promoting quality into tangible results through leadership, hence ensuring success in complex international environments and within defined time-scales;
- ⇒ Great capacity to develop analytic and synthetic approaches;